

**Solicitation Number: RFP #012722****CONTRACT**

This Contract is between Sourcewell, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479 (Sourcewell) and incentaHEALTH, LLC, 4600 S. Ulster Street, Suite 850, Denver, CO 80237 (Supplier).

Sourcewell is a State of Minnesota local government unit and service cooperative created under the laws of the State of Minnesota (Minnesota Statutes Section 123A.21) that offers cooperative procurement solutions to government entities. Participation is open to eligible federal, state/province, and municipal governmental entities, higher education, K-12 education, nonprofit, tribal government, and other public entities located in the United States and Canada. Sourcewell issued a public solicitation for Digital Health Products and Solutions from which Supplier was awarded a contract.

Supplier desires to contract with Sourcewell to provide equipment, products, or services to Sourcewell and the entities that access Sourcewell's cooperative purchasing contracts (Participating Entities).

1. TERM OF CONTRACT

- A. **EFFECTIVE DATE.** This Contract is effective upon the date of the final signature below.
- B. **EXPIRATION DATE AND EXTENSION.** This Contract expires March 29, 2026, unless it is cancelled sooner pursuant to Article 22. This Contract may be extended one additional year upon the request of Sourcewell and written agreement by Supplier.
- C. **SURVIVAL OF TERMS.** Notwithstanding any expiration or termination of this Contract, all payment obligations incurred prior to expiration or termination will survive, as will the following: Articles 11 through 14 survive the expiration or cancellation of this Contract. All other rights will cease upon expiration or termination of this Contract.

2. EQUIPMENT, PRODUCTS, OR SERVICES

- A. **EQUIPMENT, PRODUCTS, OR SERVICES.** Supplier will provide the Equipment, Products, or Services as stated in its Proposal submitted under the Solicitation Number listed above.

Supplier's Equipment, Products, or Services Proposal (Proposal) is attached and incorporated into this Contract.

All Equipment and Products provided under this Contract must be new and the current model. Supplier may offer close-out or refurbished Equipment or Products if they are clearly indicated in Supplier's product and pricing list. Unless agreed to by the Participating Entities in advance, Equipment or Products must be delivered as operational to the Participating Entity's site.

This Contract offers an indefinite quantity of sales, and while substantial volume is anticipated, sales and sales volume are not guaranteed.

B. **WARRANTY.** Supplier warrants that all Equipment, Products, and Services furnished are free from liens and encumbrances, and are free from defects in design, materials, and workmanship. In addition, Supplier warrants the Equipment, Products, and Services are suitable for and will perform in accordance with the ordinary use for which they are intended. Supplier's dealers and distributors must agree to assist the Participating Entity in reaching a resolution in any dispute over warranty terms with the manufacturer. Any manufacturer's warranty that extends beyond the expiration of the Supplier's warranty will be passed on to the Participating Entity.

C. **DEALERS, DISTRIBUTORS, AND/OR RESELLERS.** Upon Contract execution and throughout the Contract term, Supplier must provide to Sourcewell a current means to validate or authenticate Supplier's authorized dealers, distributors, or resellers relative to the Equipment, Products, and Services offered under this Contract, which will be incorporated into this Contract by reference. It is the Supplier's responsibility to ensure Sourcewell receives the most current information.

3. PRICING

All Equipment, Products, or Services under this Contract will be priced at or below the price stated in Supplier's Proposal.

When providing pricing quotes to Participating Entities, all pricing quoted must reflect a Participating Entity's total cost of acquisition. This means that the quoted cost is for delivered Equipment, Products, and Services that are operational for their intended purpose, and includes all costs to the Participating Entity's requested delivery location.

Regardless of the payment method chosen by the Participating Entity, the total cost associated with any purchase option of the Equipment, Products, or Services must always be disclosed in the pricing quote to the applicable Participating Entity at the time of purchase.

A. **SHIPPING AND SHIPPING COSTS.** All delivered Equipment and Products must be properly packaged. Damaged Equipment and Products may be rejected. If the damage is not readily apparent at the time of delivery, Supplier must permit the Equipment and Products to be

returned within a reasonable time at no cost to Sourcewell or its Participating Entities. Participating Entities reserve the right to inspect the Equipment and Products at a reasonable time after delivery where circumstances or conditions prevent effective inspection of the Equipment and Products at the time of delivery. In the event of the delivery of nonconforming Equipment and Products, the Participating Entity will notify the Supplier as soon as possible and the Supplier will replace nonconforming Equipment and Products with conforming Equipment and Products that are acceptable to the Participating Entity.

Supplier must arrange for and pay for the return shipment on Equipment and Products that arrive in a defective or inoperable condition.

Sourcewell may declare the Supplier in breach of this Contract if the Supplier intentionally delivers substandard or inferior Equipment or Products.

B. SALES TAX. Each Participating Entity is responsible for supplying the Supplier with valid tax-exemption certification(s). When ordering, a Participating Entity must indicate if it is a tax-exempt entity.

C. HOT LIST PRICING. At any time during this Contract, Supplier may offer a specific selection of Equipment, Products, or Services at discounts greater than those listed in the Contract. When Supplier determines it will offer Hot List Pricing, it must be submitted electronically to Sourcewell in a line-item format. Equipment, Products, or Services may be added or removed from the Hot List at any time through a Sourcewell Price and Product Change Form as defined in Article 4 below.

Hot List program and pricing may also be used to discount and liquidate close-out and discontinued Equipment and Products as long as those close-out and discontinued items are clearly identified as such. Current ordering process and administrative fees apply. Hot List Pricing must be published and made available to all Participating Entities.

4. PRODUCT AND PRICING CHANGE REQUESTS

Supplier may request Equipment, Product, or Service changes, additions, or deletions at any time. All requests must be made in writing by submitting a signed Sourcewell Price and Product Change Request Form to the assigned Sourcewell Supplier Development Administrator. This approved form is available from the assigned Sourcewell Supplier Development Administrator. At a minimum, the request must:

- Identify the applicable Sourcewell contract number;
- Clearly specify the requested change;
- Provide sufficient detail to justify the requested change;

- Individually list all Equipment, Products, or Services affected by the requested change, along with the requested change (e.g., addition, deletion, price change); and
- Include a complete restatement of pricing documentation in Microsoft Excel with the effective date of the modified pricing, or product addition or deletion. The new pricing restatement must include all Equipment, Products, and Services offered, even for those items where pricing remains unchanged.

A fully executed Sourcewell Price and Product Change Request Form will become an amendment to this Contract and will be incorporated by reference.

5. PARTICIPATION, CONTRACT ACCESS, AND PARTICIPATING ENTITY REQUIREMENTS

A. PARTICIPATION. Sourcewell's cooperative contracts are available and open to public and nonprofit entities across the United States and Canada; such as federal, state/province, municipal, K-12 and higher education, tribal government, and other public entities.

The benefits of this Contract should be available to all Participating Entities that can legally access the Equipment, Products, or Services under this Contract. A Participating Entity's authority to access this Contract is determined through its cooperative purchasing, interlocal, or joint powers laws. Any entity accessing benefits of this Contract will be considered a Service Member of Sourcewell during such time of access. Supplier understands that a Participating Entity's use of this Contract is at the Participating Entity's sole convenience and Participating Entities reserve the right to obtain like Equipment, Products, or Services from any other source.

Supplier is responsible for familiarizing its sales and service forces with Sourcewell contract use eligibility requirements and documentation and will encourage potential participating entities to join Sourcewell. Sourcewell reserves the right to add and remove Participating Entities to its roster during the term of this Contract.

B. PUBLIC FACILITIES. Supplier's employees may be required to perform work at government-owned facilities, including schools. Supplier's employees and agents must conduct themselves in a professional manner while on the premises, and in accordance with Participating Entity policies and procedures, and all applicable laws.

6. PARTICIPATING ENTITY USE AND PURCHASING

A. ORDERS AND PAYMENT. To access the contracted Equipment, Products, or Services under this Contract, a Participating Entity must clearly indicate to Supplier that it intends to access this Contract; however, order flow and procedure will be developed jointly between Sourcewell and Supplier. Typically, a Participating Entity will issue an order directly to Supplier or its authorized subsidiary, distributor, dealer, or reseller. If a Participating Entity issues a purchase order, it may use its own forms, but the purchase order should clearly note the applicable Sourcewell

contract number. All Participating Entity orders under this Contract must be issued prior to expiration or cancellation of this Contract; however, Supplier performance, Participating Entity payment obligations, and any applicable warranty periods or other Supplier or Participating Entity obligations may extend beyond the term of this Contract.

Supplier's acceptable forms of payment are included in its attached Proposal. Participating Entities will be solely responsible for payment and Sourcewell will have no liability for any unpaid invoice of any Participating Entity.

B. **ADDITIONAL TERMS AND CONDITIONS/PARTICIPATING ADDENDUM.** Additional terms and conditions to a purchase order, or other required transaction documentation, may be negotiated between a Participating Entity and Supplier, such as job or industry-specific requirements, legal requirements (e.g., affirmative action or immigration status requirements), or specific local policy requirements. Some Participating Entities may require the use of a Participating Addendum; the terms of which will be negotiated directly between the Participating Entity and the Supplier. Any negotiated additional terms and conditions must never be less favorable to the Participating Entity than what is contained in this Contract.

C. **SPECIALIZED SERVICE REQUIREMENTS.** In the event that the Participating Entity requires service or specialized performance requirements not addressed in this Contract (such as e-commerce specifications, specialized delivery requirements, or other specifications and requirements), the Participating Entity and the Supplier may enter into a separate, standalone agreement, apart from this Contract. Sourcewell, including its agents and employees, will not be made a party to a claim for breach of such agreement.

D. **TERMINATION OF ORDERS.** Participating Entities may terminate an order, in whole or in part, immediately upon notice to Supplier in the event of any of the following:

1. The Participating Entity fails to receive funding or appropriation from its governing body at levels sufficient to pay for the equipment, products, or services to be purchased; or
2. Federal, state, or provincial laws or regulations prohibit the purchase or change the Participating Entity's requirements.

E. **GOVERNING LAW AND VENUE.** The governing law and venue for any action related to a Participating Entity's order will be determined by the Participating Entity making the purchase.

7. CUSTOMER SERVICE

A. **PRIMARY ACCOUNT REPRESENTATIVE.** Supplier will assign an Account Representative to Sourcewell for this Contract and must provide prompt notice to Sourcewell if that person is changed. The Account Representative will be responsible for:

- Maintenance and management of this Contract;
- Timely response to all Sourcwell and Participating Entity inquiries; and
- Business reviews to Sourcwell and Participating Entities, if applicable.

B. BUSINESS REVIEWS. Supplier must perform a minimum of one business review with Sourcwell per contract year. The business review will cover sales to Participating Entities, pricing and contract terms, administrative fees, sales data reports, supply issues, customer issues, and any other necessary information.

8. REPORT ON CONTRACT SALES ACTIVITY AND ADMINISTRATIVE FEE PAYMENT

A. CONTRACT SALES ACTIVITY REPORT. Each calendar quarter, Supplier must provide a contract sales activity report (Report) to the Sourcwell Supplier Development Administrator assigned to this Contract. Reports are due no later than 45 days after the end of each calendar quarter. A Report must be provided regardless of the number or amount of sales during that quarter (i.e., if there are no sales, Supplier must submit a report indicating no sales were made).

The Report must contain the following fields:

- Participating Entity Name (e.g., City of Staples Highway Department);
- Participating Entity Physical Street Address;
- Participating Entity City;
- Participating Entity State/Province;
- Participating Entity Zip/Postal Code;
- Participating Entity Contact Name;
- Participating Entity Contact Email Address;
- Participating Entity Contact Telephone Number;
- Sourcwell Assigned Entity/Participating Entity Number;
- Item Purchased Description;
- Item Purchased Price;
- Sourcwell Administrative Fee Applied; and
- Date Purchase was invoiced/sale was recognized as revenue by Supplier.

B. ADMINISTRATIVE FEE. In consideration for the support and services provided by Sourcwell, the Supplier will pay an administrative fee to Sourcwell on all Equipment, Products, and Services provided to Participating Entities. The Administrative Fee must be included in, and not added to, the pricing. Supplier may not charge Participating Entities more than the contracted price to offset the Administrative Fee.

The Supplier will submit payment to Sourcwell for the percentage of administrative fee stated in the Proposal multiplied by the total sales of all Equipment, Products, and Services purchased

by Participating Entities under this Contract during each calendar quarter. Payments should note the Supplier's name and Sourcewell-assigned contract number in the memo; and must be mailed to the address above "Attn: Accounts Receivable" or remitted electronically to Sourcewell's banking institution per Sourcewell's Finance department instructions. Payments must be received no later than 45 calendar days after the end of each calendar quarter.

Supplier agrees to cooperate with Sourcewell in auditing transactions under this Contract to ensure that the administrative fee is paid on all items purchased under this Contract.

In the event the Supplier is delinquent in any undisputed administrative fees, Sourcewell reserves the right to cancel this Contract and reject any proposal submitted by the Supplier in any subsequent solicitation. In the event this Contract is cancelled by either party prior to the Contract's expiration date, the administrative fee payment will be due no more than 30 days from the cancellation date.

9. AUTHORIZED REPRESENTATIVE

Sourcewell's Authorized Representative is its Chief Procurement Officer.

Supplier's Authorized Representative is the person named in the Supplier's Proposal. If Supplier's Authorized Representative changes at any time during this Contract, Supplier must promptly notify Sourcewell in writing.

10. AUDIT, ASSIGNMENT, AMENDMENTS, WAIVER, AND CONTRACT COMPLETE

A. **AUDIT.** Pursuant to Minnesota Statutes Section 16C.05, subdivision 5, the books, records, documents, and accounting procedures and practices relevant to this Agreement are subject to examination by Sourcewell or the Minnesota State Auditor for a minimum of six years from the end of this Contract. This clause extends to Participating Entities as it relates to business conducted by that Participating Entity under this Contract.

B. **ASSIGNMENT.** Neither party may assign or otherwise transfer its rights or obligations under this Contract without the prior written consent of the other party and a fully executed assignment agreement. Such consent will not be unreasonably withheld. Any prohibited assignment will be invalid.

C. **AMENDMENTS.** Any amendment to this Contract must be in writing and will not be effective until it has been duly executed by the parties.

D. **WAIVER.** Failure by either party to take action or assert any right under this Contract will not be deemed a waiver of such right in the event of the continuation or repetition of the circumstances giving rise to such right. Any such waiver must be in writing and signed by the parties.

E. **CONTRACT COMPLETE.** This Contract represents the complete agreement between the parties. No other understanding regarding this Contract, whether written or oral, may be used to bind either party. For any conflict between the attached Proposal and the terms set out in Articles 1-22 of this Contract, the terms of Articles 1-22 will govern.

F. **RELATIONSHIP OF THE PARTIES.** The relationship of the parties is one of independent contractors, each free to exercise judgment and discretion with regard to the conduct of their respective businesses. This Contract does not create a partnership, joint venture, or any other relationship such as master-servant, or principal-agent.

11. INDEMNITY AND HOLD HARMLESS

Supplier must indemnify, defend, save, and hold Sourcewell and its Participating Entities, including their agents and employees, harmless from any claims or causes of action, including attorneys' fees incurred by Sourcewell or its Participating Entities, arising out of any act or omission in the performance of this Contract by the Supplier or its agents or employees; this indemnification includes injury or death to person(s) or property alleged to have been caused by some defect in the Equipment, Products, or Services under this Contract to the extent the Equipment, Product, or Service has been used according to its specifications. Sourcewell's responsibility will be governed by the State of Minnesota's Tort Liability Act (Minnesota Statutes Chapter 466) and other applicable law.

12. GOVERNMENT DATA PRACTICES

Supplier and Sourcewell must comply with the Minnesota Government Data Practices Act, Minnesota Statutes Chapter 13, as it applies to all data provided by or provided to Sourcewell under this Contract and as it applies to all data created, collected, received, stored, used, maintained, or disseminated by the Supplier under this Contract.

13. INTELLECTUAL PROPERTY, PUBLICITY, MARKETING, AND ENDORSEMENT

A. INTELLECTUAL PROPERTY

1. *Grant of License.* During the term of this Contract:
 - a. Sourcewell grants to Supplier a royalty-free, worldwide, non-exclusive right and license to use the trademark(s) provided to Supplier by Sourcewell in advertising and promotional materials for the purpose of marketing Sourcewell's relationship with Supplier.
 - b. Supplier grants to Sourcewell a royalty-free, worldwide, non-exclusive right and license to use Supplier's trademarks in advertising and promotional materials for the purpose of marketing Supplier's relationship with Sourcewell.
2. *Limited Right of Sublicense.* The right and license granted herein includes a limited right of each party to grant sublicenses to their respective subsidiaries, distributors, dealers,

resellers, marketing representatives, and agents (collectively “Permitted Sublicensees”) in advertising and promotional materials for the purpose of marketing the Parties’ relationship to Participating Entities. Any sublicense granted will be subject to the terms and conditions of this Article. Each party will be responsible for any breach of this Article by any of their respective sublicensees.

3. Use; Quality Control.

- a. Neither party may alter the other party’s trademarks from the form provided and must comply with removal requests as to specific uses of its trademarks or logos.
- b. Each party agrees to use, and to cause its Permitted Sublicensees to use, the other party’s trademarks only in good faith and in a dignified manner consistent with such party’s use of the trademarks. Upon written notice to the breaching party, the breaching party has 30 days of the date of the written notice to cure the breach or the license will be terminated.

4. As applicable, Supplier agrees to indemnify and hold harmless Sourcewell and its Participating Entities against any and all suits, claims, judgments, and costs instituted or recovered against Sourcewell or Participating Entities by any person on account of the use of any Equipment or Products by Sourcewell or its Participating Entities supplied by Supplier in violation of applicable patent or copyright laws.

5. Termination. Upon the termination of this Contract for any reason, each party, including Permitted Sublicensees, will have 30 days to remove all Trademarks from signage, websites, and the like bearing the other party’s name or logo (excepting Sourcewell’s pre-printed catalog of suppliers which may be used until the next printing). Supplier must return all marketing and promotional materials, including signage, provided by Sourcewell, or dispose of it according to Sourcewell’s written directions.

B. **PUBLICITY.** Any publicity regarding the subject matter of this Contract must not be released without prior written approval from the Authorized Representatives. Publicity includes notices, informational pamphlets, press releases, research, reports, signs, and similar public notices prepared by or for the Supplier individually or jointly with others, or any subcontractors, with respect to the program, publications, or services provided resulting from this Contract.

C. **MARKETING.** Any direct advertising, marketing, or offers with Participating Entities must be approved by Sourcewell. Send all approval requests to the Sourcewell Supplier Development Administrator assigned to this Contract.

D. **ENDORSEMENT.** The Supplier must not claim that Sourcewell endorses its Equipment, Products, or Services.

14. GOVERNING LAW, JURISDICTION, AND VENUE

The substantive and procedural laws of the State of Minnesota will govern this Contract. Venue for all legal proceedings arising out of this Contract, or its breach, must be in the appropriate state court in Todd County, Minnesota or federal court in Fergus Falls, Minnesota.

15. FORCE MAJEURE

Neither party to this Contract will be held responsible for delay or default caused by acts of God or other conditions that are beyond that party's reasonable control. A party defaulting under this provision must provide the other party prompt written notice of the default.

16. SEVERABILITY

If any provision of this Contract is found by a court of competent jurisdiction to be illegal, unenforceable, or void then both parties will be relieved from all obligations arising from that provision. If the remainder of this Contract is capable of being performed, it will not be affected by such determination or finding and must be fully performed.

17. PERFORMANCE, DEFAULT, AND REMEDIES

A. **PERFORMANCE.** During the term of this Contract, the parties will monitor performance and address unresolved contract issues as follows:

1. *Notification.* The parties must promptly notify each other of any known dispute and work in good faith to resolve such dispute within a reasonable period of time. If necessary, Sourcewell and the Supplier will jointly develop a short briefing document that describes the issue(s), relevant impact, and positions of both parties.
2. *Escalation.* If parties are unable to resolve the issue in a timely manner, as specified above, either Sourcewell or Supplier may escalate the resolution of the issue to a higher level of management. The Supplier will have 30 calendar days to cure an outstanding issue.
3. *Performance while Dispute is Pending.* Notwithstanding the existence of a dispute, the Supplier must continue without delay to carry out all of its responsibilities under the Contract that are not affected by the dispute. If the Supplier fails to continue without delay to perform its responsibilities under the Contract, in the accomplishment of all undisputed work, the Supplier will bear any additional costs incurred by Sourcewell and/or its Participating Entities as a result of such failure to proceed.

B. **DEFAULT AND REMEDIES.** Either of the following constitutes cause to declare this Contract, or any Participating Entity order under this Contract, in default:

1. Nonperformance of contractual requirements, or
2. A material breach of any term or condition of this Contract.

The party claiming default must provide written notice of the default, with 30 calendar days to cure the default. Time allowed for cure will not diminish or eliminate any liability for liquidated or other damages. If the default remains after the opportunity for cure, the non-defaulting party may:

- Exercise any remedy provided by law or equity, or
- Terminate the Contract or any portion thereof, including any orders issued against the Contract.

18. INSURANCE

A. REQUIREMENTS. At its own expense, Supplier must maintain insurance policy(ies) in effect at all times during the performance of this Contract with insurance company(ies) licensed or authorized to do business in the State of Minnesota having an "AM BEST" rating of A- or better, with coverage and limits of insurance not less than the following:

1. *Workers' Compensation and Employer's Liability.*

Workers' Compensation: As required by any applicable law or regulation.

Employer's Liability Insurance: must be provided in amounts not less than listed below:

Minimum limits:

\$500,000 each accident for bodily injury by accident

\$500,000 policy limit for bodily injury by disease

\$500,000 each employee for bodily injury by disease

2. *Commercial General Liability Insurance.* Supplier will maintain insurance covering its operations, with coverage on an occurrence basis, and must be subject to terms no less broad than the Insurance Services Office ("ISO") Commercial General Liability Form CG0001 (2001 or newer edition), or equivalent. At a minimum, coverage must include liability arising from premises, operations, bodily injury and property damage, independent contractors, products-completed operations including construction defect, contractual liability, blanket contractual liability, and personal injury and advertising injury. All required limits, terms and conditions of coverage must be maintained during the term of this Contract.

Minimum Limits:

\$1,000,000 each occurrence Bodily Injury and Property Damage

\$1,000,000 Personal and Advertising Injury

\$2,000,000 aggregate for Products-Completed operations

\$2,000,000 general aggregate

3. *Commercial Automobile Liability Insurance.* During the term of this Contract, Supplier will maintain insurance covering all owned, hired, and non-owned automobiles in limits of liability not less than indicated below. The coverage must be subject to terms

no less broad than ISO Business Auto Coverage Form CA 0001 (2010 edition or newer), or equivalent.

Minimum Limits:

\$1,000,000 each accident, combined single limit

4. *Umbrella Insurance*. During the term of this Contract, Supplier will maintain umbrella coverage over Employer's Liability, Commercial General Liability, and Commercial Automobile.

Minimum Limits:

\$2,000,000

5. *Professional/Technical, Errors and Omissions, and/or Miscellaneous Professional Liability*. During the term of this Contract, Supplier will maintain coverage for all claims the Supplier may become legally obligated to pay resulting from any actual or alleged negligent act, error, or omission related to Supplier's professional services required under this Contract.

Minimum Limits:

\$2,000,000 per claim or event

\$2,000,000 – annual aggregate

6. *Network Security and Privacy Liability Insurance*. During the term of this Contract, Supplier will maintain coverage for network security and privacy liability. The coverage may be endorsed on another form of liability coverage or written on a standalone policy. The insurance must cover claims which may arise from failure of Supplier's security resulting in, but not limited to, computer attacks, unauthorized access, disclosure of not public data – including but not limited to, confidential or private information, transmission of a computer virus, or denial of service.

Minimum limits:

\$2,000,000 per occurrence

\$2,000,000 annual aggregate

Failure of Supplier to maintain the required insurance will constitute a material breach entitling Sourcwell to immediately terminate this Contract for default.

B. CERTIFICATES OF INSURANCE. Prior to commencing under this Contract, Supplier must furnish to Sourcwell a certificate of insurance, as evidence of the insurance required under this Contract. Prior to expiration of the policy(ies), renewal certificates must be mailed to Sourcwell, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479 or sent to the Sourcwell Supplier Development Administrator assigned to this Contract. The certificates must be signed by a person authorized by the insurer(s) to bind coverage on their behalf.

Failure to request certificates of insurance by Sourcewell, or failure of Supplier to provide certificates of insurance, in no way limits or relieves Supplier of its duties and responsibilities in this Contract.

C. **ADDITIONAL INSURED ENDORSEMENT AND PRIMARY AND NON-CONTRIBUTORY INSURANCE CLAUSE.** Supplier agrees to list Sourcewell and its Participating Entities, including their officers, agents, and employees, as an additional insured under the Supplier's commercial general liability insurance policy with respect to liability arising out of activities, "operations," or "work" performed by or on behalf of Supplier, and products and completed operations of Supplier. The policy provision(s) or endorsement(s) must further provide that coverage is primary and not excess over or contributory with any other valid, applicable, and collectible insurance or self-insurance in force for the additional insureds.

D. **WAIVER OF SUBROGATION.** Supplier waives and must require (by endorsement or otherwise) all its insurers to waive subrogation rights against Sourcewell and other additional insureds for losses paid under the insurance policies required by this Contract or other insurance applicable to the Supplier or its subcontractors. The waiver must apply to all deductibles and/or self-insured retentions applicable to the required or any other insurance maintained by the Supplier or its subcontractors. Where permitted by law, Supplier must require similar written express waivers of subrogation and insurance clauses from each of its subcontractors.

E. **UMBRELLA/EXCESS LIABILITY/SELF-INSURED RETENTION.** The limits required by this Contract can be met by either providing a primary policy or in combination with umbrella/excess liability policy(ies), or self-insured retention.

19. COMPLIANCE

A. **LAWS AND REGULATIONS.** All Equipment, Products, or Services provided under this Contract must comply fully with applicable federal laws and regulations, and with the laws in the states and provinces in which the Equipment, Products, or Services are sold.

B. **LICENSES.** Supplier must maintain a valid and current status on all required federal, state/provincial, and local licenses, bonds, and permits required for the operation of the business that the Supplier conducts with Sourcewell and Participating Entities.

20. BANKRUPTCY, DEBARMENT, OR SUSPENSION CERTIFICATION

Supplier certifies and warrants that it is not in bankruptcy or that it has previously disclosed in writing certain information to Sourcewell related to bankruptcy actions. If at any time during this Contract Supplier declares bankruptcy, Supplier must immediately notify Sourcewell in writing.

Supplier certifies and warrants that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from programs operated by the State of Minnesota; the United States federal government or the Canadian government, as applicable; or any Participating Entity. Supplier certifies and warrants that neither it nor its principals have been convicted of a criminal offense related to the subject matter of this Contract. Supplier further warrants that it will provide immediate written notice to Sourcwell if this certification changes at any time.

21. PROVISIONS FOR NON-UNITED STATES FEDERAL ENTITY PROCUREMENTS UNDER UNITED STATES FEDERAL AWARDS OR OTHER AWARDS

Participating Entities that use United States federal grant or FEMA funds to purchase goods or services from this Contract may be subject to additional requirements including the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 C.F.R. § 200. Participating Entities may have additional requirements based on specific funding source terms or conditions. Within this Article, all references to “federal” should be interpreted to mean the United States federal government. The following list only applies when a Participating Entity accesses Supplier’s Equipment, Products, or Services with United States federal funds.

A. **EQUAL EMPLOYMENT OPPORTUNITY.** Except as otherwise provided under 41 C.F.R. § 60, all contracts that meet the definition of “federally assisted construction contract” in 41 C.F.R. § 60-1.3 must include the equal opportunity clause provided under 41 C.F.R. §60-1.4(b), in accordance with Executive Order 11246, “Equal Employment Opportunity” (30 FR 12319, 12935, 3 C.F.R. §, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, “Amending Executive Order 11246 Relating to Equal Employment Opportunity,” and implementing regulations at 41 C.F.R. § 60, “Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor.” The equal opportunity clause is incorporated herein by reference.

B. **DAVIS-BACON ACT, AS AMENDED (40 U.S.C. § 3141-3148).** When required by federal program legislation, all prime construction contracts in excess of \$2,000 awarded by non-federal entities must include a provision for compliance with the Davis-Bacon Act (40 U.S.C. § 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 C.F.R. § 5, “Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction”). In accordance with the statute, contractors must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, contractors must be required to pay wages not less than once a week. The non-federal entity must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-federal entity must report all suspected or reported violations to the federal awarding agency. The contracts must also include a provision for compliance with

the Copeland "Anti-Kickback" Act (40 U.S.C. § 3145), as supplemented by Department of Labor regulations (29 C.F.R. § 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-federal entity must report all suspected or reported violations to the federal awarding agency. Supplier must be in compliance with all applicable Davis-Bacon Act provisions.

C. CONTRACT WORK HOURS AND SAFETY STANDARDS ACT (40 U.S.C. § 3701-3708). Where applicable, all contracts awarded by the non-federal entity in excess of \$100,000 that involve the employment of mechanics or laborers must include a provision for compliance with 40 U.S.C. §§ 3702 and 3704, as supplemented by Department of Labor regulations (29 C.F.R. § 5). Under 40 U.S.C. § 3702 of the Act, each contractor must be required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 U.S.C. § 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies or materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence. This provision is hereby incorporated by reference into this Contract. Supplier certifies that during the term of an award for all contracts by Sourcewell resulting from this procurement process, Supplier must comply with applicable requirements as referenced above.

D. RIGHTS TO INVENTIONS MADE UNDER A CONTRACT OR AGREEMENT. If the federal award meets the definition of "funding agreement" under 37 C.F.R. § 401.2(a) and the recipient or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance of experimental, developmental, or research work under that "funding agreement," the recipient or subrecipient must comply with the requirements of 37 C.F.R. § 401, "Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements," and any implementing regulations issued by the awarding agency. Supplier certifies that during the term of an award for all contracts by Sourcewell resulting from this procurement process, Supplier must comply with applicable requirements as referenced above.

E. CLEAN AIR ACT (42 U.S.C. § 7401-7671Q.) AND THE FEDERAL WATER POLLUTION CONTROL ACT (33 U.S.C. § 1251-1387). Contracts and subgrants of amounts in excess of \$150,000 require the non-federal award to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. § 7401- 7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. § 1251- 1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA).

Supplier certifies that during the term of this Contract will comply with applicable requirements as referenced above.

F. DEBARMENT AND SUSPENSION (EXECUTIVE ORDERS 12549 AND 12689). A contract award (see 2 C.F.R. § 180.220) must not be made to parties listed on the government wide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 C.F.R. §180 that implement Executive Orders 12549 (3 C.F.R. § 1986 Comp., p. 189) and 12689 (3 C.F.R. § 1989 Comp., p. 235), "Debarment and Suspension." SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549. Supplier certifies that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation by any federal department or agency.

G. BYRD ANTI-LOBBYING AMENDMENT, AS AMENDED (31 U.S.C. § 1352). Suppliers must file any required certifications. Suppliers must not have used federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any federal contract, grant, or any other award covered by 31 U.S.C. § 1352. Suppliers must disclose any lobbying with non-federal funds that takes place in connection with obtaining any federal award. Such disclosures are forwarded from tier to tier up to the non-federal award. Suppliers must file all certifications and disclosures required by, and otherwise comply with, the Byrd Anti-Lobbying Amendment (31 U.S.C. § 1352).

H. RECORD RETENTION REQUIREMENTS. To the extent applicable, Supplier must comply with the record retention requirements detailed in 2 C.F.R. § 200.333. The Supplier further certifies that it will retain all records as required by 2 C.F.R. § 200.333 for a period of 3 years after grantees or subgrantees submit final expenditure reports or quarterly or annual financial reports, as applicable, and all other pending matters are closed.

I. ENERGY POLICY AND CONSERVATION ACT COMPLIANCE. To the extent applicable, Supplier must comply with the mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act.

J. BUY AMERICAN PROVISIONS COMPLIANCE. To the extent applicable, Supplier must comply with all applicable provisions of the Buy American Act. Purchases made in accordance with the Buy American Act must follow the applicable procurement rules calling for free and open competition.

K. ACCESS TO RECORDS (2 C.F.R. § 200.336). Supplier agrees that duly authorized representatives of a federal agency must have access to any books, documents, papers and

records of Supplier that are directly pertinent to Supplier's discharge of its obligations under this Contract for the purpose of making audits, examinations, excerpts, and transcriptions. The right also includes timely and reasonable access to Supplier's personnel for the purpose of interview and discussion relating to such documents.

L. **PROCUREMENT OF RECOVERED MATERIALS (2 C.F.R. § 200.322).** A non-federal entity that is a state agency or agency of a political subdivision of a state and its contractors must comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 C.F.R. § 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery; and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

M. **FEDERAL SEAL(S), LOGOS, AND FLAGS.** The Supplier not use the seal(s), logos, crests, or reproductions of flags or likenesses of Federal agency officials without specific pre-approval.

N. **NO OBLIGATION BY FEDERAL GOVERNMENT.** The U.S. federal government is not a party to this Contract or any purchase by an Participating Entity and is not subject to any obligations or liabilities to the Participating Entity, Supplier, or any other party pertaining to any matter resulting from the Contract or any purchase by an authorized user.

O. **PROGRAM FRAUD AND FALSE OR FRAUDULENT STATEMENTS OR RELATED ACTS.** The Contractor acknowledges that 31 U.S.C. 38 (Administrative Remedies for False Claims and Statements) applies to the Supplier's actions pertaining to this Contract or any purchase by a Participating Entity.

P. **FEDERAL DEBT.** The Supplier certifies that it is non-delinquent in its repayment of any federal debt. Examples of relevant debt include delinquent payroll and other taxes, audit disallowance, and benefit overpayments.

Q. **CONFLICTS OF INTEREST.** The Supplier must notify the U.S. Office of General Services, Sourcewell, and Participating Entity as soon as possible if this Contract or any aspect related to the anticipated work under this Contract raises an actual or potential conflict of interest (as described in 2 C.F.R. Part 200). The Supplier must explain the actual or potential conflict in writing in sufficient detail so that the U.S. Office of General Services, Sourcewell, and Participating Entity are able to assess the actual or potential conflict; and provide any additional information as necessary or requested.

R. U.S. EXECUTIVE ORDER 13224. The Supplier, and its subcontractors, must comply with U.S. Executive Order 13224 and U.S. Laws that prohibit transactions with and provision of resources and support to individuals and organizations associated with terrorism.

S. PROHIBITION ON CERTAIN TELECOMMUNICATIONS AND VIDEO SURVEILLANCE SERVICES OR EQUIPMENT. To the extent applicable, Supplier certifies that during the term of this Contract it will comply with applicable requirements of 2 C.F.R. § 200.216.

T. DOMESTIC PREFERENCES FOR PROCUREMENTS. To the extent applicable, Supplier certifies that during the term of this Contract will comply with applicable requirements of 2 C.F.R. § 200.322.

22. CANCELLATION

Sourcewell or Supplier may cancel this Contract at any time, with or without cause, upon 60 days' written notice to the other party. However, Sourcewell may cancel this Contract immediately upon discovery of a material defect in any certification made in Supplier's Proposal. Cancellation of this Contract does not relieve either party of financial, product, or service obligations incurred or accrued prior to cancellation.

Sourcewell

incentaHEALTH, LLC

DocuSigned by:
Jeremy Schwartz
By: C0FD2A139D06489...
Jeremy Schwartz
Title: Chief Procurement Officer
Date: 3/24/2022 | 9:21 PM CDT

DocuSigned by:
Jack Rule
By: 0A20AC1AD53D424...
Jack Rule
Title: CEO
Date: 4/5/2022 | 5:50 PM CDT

Approved:

DocuSigned by:
Chad Coquette
By: 7E42B8F817A64CC...
Chad Coquette
Title: Executive Director/CEO
Date: 4/5/2022 | 6:02 PM CDT

RFP 012722 - Digital Health Products and Solutions

Vendor Details

Company Name: incentaHEALTH, LLC
Address: 4600 S. Ulster St.
Ste. 850
DENVER, Colorado 80237
Contact: Todd McGuire
Email: tmcguire@incentahealth.com
Phone: 303-694-8009
Fax: 217-549-3409
HST#: 68-0537611

Submission Details

Created On: Monday January 03, 2022 15:51:51
Submitted On: Thursday January 27, 2022 16:24:27
Submitted By: Carol Tanner
Email: ctanner@incentahealth.com
Transaction #: 5ba243bd-111e-4eb7-b49a-12372994424e
Submitter's IP Address: 174.198.136.68

Specifications

Table 1: Proposer Identity & Authorized Representatives

General Instructions (applies to all Tables) Sourcewell prefers a brief but thorough response to each question. Do not merely attach additional documents to your response without also providing a substantive response. Do not leave answers blank; respond "N/A" if the question does not apply to you (preferably with an explanation).

Line Item	Question	Response *
1	Proposer Legal Name (one legal entity only): (In the event of award, will execute the resulting contract as "Supplier")	incentaHEALTH, LLC.
2	Identify all subsidiary entities of the Proposer whose equipment, products, or services are included in the Proposal.	No subsidiary entities.
3	Identify all applicable assumed names or DBA names of the Proposer or Proposer's subsidiaries in Line 1 or Line 2 above.	incentaHEALTH, LLC.
4	Provide your CAGE code or DUNS number:	DUNS: 173365227
5	Proposer Physical Address:	4600 S. Ulster Street Suite 850 Denver, CO 80237
6	Proposer website address (or addresses):	https://incentahealth.com
7	Proposer's Authorized Representative (name, title, address, email address & phone) (The representative must have authority to sign the "Proposer's Assurance of Compliance" on behalf of the Proposer and, in the event of award, will be expected to execute the resulting contract):	Jack Rule CEO 4600 S. Ulster Street Suite 850 303-694-8011 jrule@incentahealth.com
8	Proposer's primary contact for this proposal (name, title, address, email address & phone):	Todd McGuire CTO 4600 S. Ulster Street Suite 850 303-694-8011 tmcguire@incentahealth.com
9	Proposer's other contacts for this proposal, if any (name, title, address, email address & phone):	Christina Brown Director of Client Services 4600 S. Ulster Street Suite 850 303-694-8007 cbrown@incentahealth.com

Table 2: Company Information and Financial Strength

Line Item	Question	Response *
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10	Provide a brief history of your company, including your company's core values, business philosophy, and industry longevity related to the requested equipment, products or services.	<p>Founded in 2003 in Denver, Colorado, incentaHEALTH helps employers, health plans, physician groups and government agencies deliver measurable weight management and type 2 diabetes prevention programs. The digital platform uses behavioral economics to encourage individuals to adopt new habits around healthy eating and active living. The HEALTHspot® scale (U.S. Patent No. 7541547) simultaneously measures each member's weight while recording a full-length digital photo to track visually-authenticated improvements in body weight and BMI. This "Healthy Selfie" creates an industry-first visual health screening that is enthusiastically embraced by our members, with 1/3 of participants achieving a 5% BMI reduction sustained over multiple years.</p> <p>incentaHEALTH's behavior change program delivers personalized coaching 365 days a year via app, email and SMS. Members receive cash rewards every 90 days for returning to the HEALTHspot® scale to track their results. This remote patient monitoring system securely transmits health screening data to each client's management dashboard to display live performance results for the entire population. HEALTHspot® scales can be deployed in shared spaces like clinics and workplaces, or in the convenience and safety of the home.</p> <p>incentaHEALTH's #PreventDiabetes™ virtual Diabetes Prevention Program (DPP) brings behavioral economics to a home-based type-2 diabetes prevention solution for individuals that find classroom settings difficult to attend. incentaHEALTH's #PreventDiabetes program is part of the CDC's National Diabetes Prevention Program and is fully recognized by the CDC. incentaHEALTH's platform has been selected by organizations such as the Colorado Health Department and Kaiser Permanente to deliver research-backed population health solutions for obesity and diabetes prevention.</p>	*
11	What are your company's expectations in the event of an award?	We plan to deliver our weight management and diabetes prevention platform using our research-backed system to engage individuals in healthy behavior change. We expect that we will deliver a turnkey solution for the organizations that engage with organization.	*
12	Demonstrate your financial strength and stability with meaningful data. This could include such items as financial statements, SEC filings, credit and bond ratings, letters of credit, and detailed reference letters. Upload supporting documents (as applicable) in the document upload section of your response.	We are a privately held company that is in its 20th year in business serving organizations across the United States. The attached letter of support from Dr. Jandel Allen-Davis, the CEO of Craig Hospital ("Letter of Support Jandel Allen-Davis.pdf"), the letter of support from Amy Bayer from Kaiser Permanente ("Letter of Support Kaiser Permanente Amy Bayer.pdf") and the letter of support from Paul Estabrooks at University of Nebraska Medical Center ("Letter of Support UNMC Paul Estabrooks.pdf") are examples of the support we have with organizations we across the country. Also uploaded with our submission is a copy of some of the reviews ("Shortlister Reviews.png") our platform has received on the ShortLister directory of wellness vendors where we have a 5 star rating with reviews from customers such as the City and County of Denver, and City of Baltimore: https://www.myshortlister.com	*
13	What is your US market share for the solutions that you are proposing?	We don't have access to a market share percentage for our weight management and diabetes prevention solutions. We have won recent competitive bid RFPs competing against other national diabetes prevention solutions such as Lark, Omada, and Livongo.	*
14	What is your Canadian market share for the solutions that you are proposing?	We do not have any clients in Canada. We have deployed our program to the United States, Puerto Rico, the UK, Switzerland and Singapore.	*
15	Has your business ever petitioned for bankruptcy protection? If so, explain in detail.	No.	*
16	<p>How is your organization best described: is it a manufacturer, a distributor/dealer/reseller, or a service provider? Answer whichever question (either a) or b) just below) best applies to your organization.</p> <p>a) If your company is best described as a distributor/dealer/reseller (or similar entity), provide your written authorization to act as a distributor/dealer/reseller for the manufacturer of the products proposed in this RFP. If applicable, is your dealer network independent or company owned?</p> <p>b) If your company is best described as a manufacturer or service provider, describe your relationship with your sales and service force and with your dealer network in delivering the products and services proposed in this RFP. Are these individuals your employees, or the employees of a third party?</p>	<p>Service provider.</p> <p>b.) We operate through our own sales team with individuals employed by incentaHEALTH. We also have several health benefits advisory firms such as Willis Towers Watson, Hylant and HUB International that help introduce our product to their clients</p>	*

17	If applicable, provide a detailed explanation outlining the licenses and certifications that are both required to be held, and actually held, by your organization (including third parties and subcontractors that you use) in pursuit of the business contemplated by this RFP.	Our #PreventDiabetes solution is part of the National Diabetes Prevention Program organized by the CDC. incentaHEALTH fully recognized by the CDC to deliver the program across the US. incentaHEALTH can be found in the CDC Registry of National Diabetes Prevention Programs: https://dprp.cdc.gov/Registry The Health Coaches employed by incentaHEALTH are required to have an undergraduate degree (preferably in a health related field), followed by a Certified Personal Training certification (from an organization such as ACE), followed by Diabetes Lifestyle Coach certification.	*
18	Provide all "Suspension or Debarment" information that has applied to your organization during the past ten years.	N/A	*

Table 3: Industry Recognition & Marketplace Success

Line Item	Question	Response *	
19	Describe any relevant industry awards or recognition that your company has received in the past five years	1) incentaHEALTH has received the Healthy Communities Innovation Award from the City and County of Denver in 2016 for are work with the Weigh and Win community health program that enrolled and coached over 100,000 Colorado residents in a measurable weight management program. 2) incentaHEALTH was awarded full recognition from the Centers for Diseases Control (CDC) National Diabetes Prevention Program in 2020 for our #PreventDiabetes virtual diabetes prevention program. incentaHEALTH 3) incentaHEALTH was awarded a CDC grant from the Colorado Department of Public Health and Environment (CDPHE) for delivery of our #PreventDiabetes virtual diabetes prevention program to Medicaid beneficiaries in Colorado. This program is using a distance learning model of delivery using real-time Zoom courses taught by video to the program participants.	*
20	What percentage of your sales are to the governmental sector in the past three years	20%	*
21	What percentage of your sales are to the education sector in the past three years	10%	*
22	List any state, provincial, or cooperative purchasing contracts that you hold. What is the annual sales volume for each of these contracts over the past three years?	City of Baltimore Public Employees (\$500,000) Wyoming Department of Health (\$100,000) Jefferson County Municipal Government Employees (\$50,000) Colorado Department of Public Health and Environment (\$15,000)	*
23	List any GSA contracts or Standing Offers and Supply Arrangements (SOSA) that you hold. What is the annual sales volume for each of these contracts over the past three years?	N/A We have not been on the GSA schedule historically. But we can pursue that if needed.	*

Table 4: References/Testimonials

Line Item 24. Supply reference information from three customers who are eligible to be Sourcewell participating entities.

Entity Name *	Contact Name *	Phone Number *	
Wyoming Department of Health	Amber Nolte (Chronic Disease Prevention Program Manager)	(307) 777-3579	*
Yale-Griffin Prevention Research Center	Beth Comerford (Co-Director of the Yale-Griffin Prevention Research Center)	(203) 732-1266	*
City and County of Denver	Lizzie Schoon (Wellness Program Coordinator)	(720) 913-0758	*

Table 5: Top Five Government or Education Customers

Line Item 25. Provide a list of your top five government, education, or non-profit customers (entity name is optional), including entity type, the state or province the entity is located in, scope of the project(s), size of transaction(s), and dollar volumes from the past three years.

Entity Name	Entity Type *	State / Province *	Scope of Work *	Size of Transactions *	Dollar Volume Past Three Years *
City of Baltimore Employees	Government	Maryland - MD	Citywide weight management program for all City of Baltimore employees including Police, Fire, and Administrative staff. 32 kiosks deployed across government buildings in Baltimore.	12000 lives	500000
City and County of Denver	Government	Colorado - CO	Citywide weight management program for all City of Denver employees. 15 kiosks deployed across government buildings in Denver including Denver International Airport, libraries and rec centers.	9000 lives	150000
Wyoming Department of Health	Government	Wyoming - WY	Virtual Diabetes Prevention Program deployed across the state of Wyoming, including a HEALTHspot kiosk in a public library and wireless home scales for participating Wyoming residents who qualify for the DPP (Diabetes Prevention Program).	200 lives	100000
University of Utah Health	Education	Utah - UT	Virtual Diabetes Prevention Program deployed across Salt Lake City, Utah, including a wireless home scales for participating University of Utah employees and residents who qualify for the DPP (Diabetes Prevention Program). Also expanded to include research projects to community members.	200000	100000
Yale-Griffin Prevention Research Center	Non-Profit	Connecticut - CT	Virtual Diabetes Prevention Program deployed to low income housing residents in Connecticut, including a wireless home scales for participating residents who qualify for the DPP (Diabetes Prevention Program).	120 lives	75000

Table 6: Ability to Sell and Deliver Service

Describe your company's capability to meet the needs of Sourcewell participating entities across the US and Canada, as applicable. Your response should address in detail at least the following areas: locations of your network of sales and service providers, the number of workers (full-time equivalents) involved in each sector, whether these workers are your direct employees (or employees of a third party), and any overlap between the sales and service functions.

Line Item	Question	Response *	
26	Sales force.	3 person direct sales team, and well as distribution partners at Willis Towers Watson, Hylant, and HUB International.	*
27	Dealer network or other distribution methods.	We utilize employee benefits brokers and advisors to help promote the incentaHEALTH program to employers.	*
28	Service force.	3 person Client Services team to support client operations. Our platform is health and wellness SaaS model that is primarily delivered as a technology-based service with minimal human support necessary. We use tailored coaching via app, email, and SMS and automated health screenings via our patented HEALTHspot visual progress scale to automate coaching and measurement. We also use an automated incentive engine to deliver incentives to all members electronically.	*
29	Describe the ordering process. If orders will be handled by distributors, dealers or others, explain the respective roles of the Proposer and others.	Orders are submitted directly to incentaHEALTH either from the employer, or the distributor if there is one involved. incentaHEALTH creates a custom proposal for each client and once approved by the client, a formal contract is executed between incentaHEALTH and the client.	*
30	Describe in detail the process and procedure of your customer service program, if applicable. Include your response-time capabilities and commitments, as well as any incentives that help your providers meet your stated service goals or promises.	All clients are assigned a dedicated Customer Success Manager (CSM) that is the single point of contact for the client. The CSM follows a formal launch and delivery process that covers each step of the project from contract signing to initial launch and follow up service throughout the year. This process includes detailed checklists for each step of the project, based on a 12 month sequence of predefined steps. Every week the CSM team meets with incentaHEALTH leadership to review the status and progress of each client engagement. During these weekly reviews, the launch and delivery checklist is reviewed to ensure that all tasks and milestones are complete. We offer phone, email and chat support from 8:00 am to 5:00 pm Mountain Time, Monday through Friday. We offer a 99.9% platform availability uptime Service Level Agreement on a quarterly basis.	*
31	Describe your ability and willingness to provide your products and services to Sourcewell participating entities in the United States.	incentaHEALTH is very eager to offer our weight management and diabetes prevention platform to the types of entities that utilize the SourceWell platform including government, education and non-profit. We have existing projects with similar entities such as the Wyoming Department of Health, Jefferson County employees, and the University of Utah and we are well equipped to deliver similar services to all entities on the SourceWell platform.	*
32	Describe your ability and willingness to provide your products and services to Sourcewell participating entities in Canada.	We have individual customers in Canada, and can provide our services to any entities located in Canada. We have deployed our platform to the U.S., Puerto Rico, the UK, Switzerland, and Singapore. We would welcome the opportunity to work with companies in Canada.	*
33	Identify any geographic areas of the United States or Canada that you will NOT be fully serving through the proposed contract.	We can provide our service to all areas in the US and Canada.	*
34	Identify any Sourcewell participating entity sectors (i.e., government, education, not-for-profit) that you will NOT be fully serving through the proposed contract. Explain in detail. For example, does your company have only a regional presence, or do other cooperative purchasing contracts limit your ability to promote another contract?	We are currently servicing all of the sectors (government, education and non-profit) that represent entities using SourceWell. There are no sectors that we cannot service.	*
35	Define any specific contract requirements or restrictions that would apply to our participating entities in Hawaii and Alaska and in US Territories.	There are no special requirement or restrictions for entities in Hawaii, Alaska or the US Territories.	*

Table 7: Marketing Plan

Line Item	Question	Response *
36	Describe your marketing strategy for promoting this contract opportunity. Upload representative samples of your marketing materials (if applicable) in the document upload section of your response.	incentaHEALTH uses a combination of direct outreach, social media, content marketing via blog posts, and exhibition at virtual and in-person industry conferences to generate awareness for our services. We have also received significant earned media coverage on TV and print news sources, which creates a lot of awareness for our solutions. Please see the attached file "Marketing Materials.zip" for examples of the materials we use.
37	Describe your use of technology and digital data (e.g., social media, metadata usage) to enhance marketing effectiveness.	We use a multi-channel approach across LinkedIn, Facebook, Twitter, direct email and blog posts to leverage technology to tell our story to the market. We use video testimonials of actual program participants to help create interest and show real-world examples of the positive health impacts we have with the groups we work with.
38	In your view, what is Sourcewell's role in promoting contracts arising out of this RFP? How will you integrate a Sourcewell-awarded contract into your sales process?	We view SourceWell as an aggregator of qualified vendors to help government, education and non-profit entities streamline the process of discovering and procuring health and wellness solutions. We anticipate that we will use our existing sales process to create awareness, generate leads, negotiate, and finally close new business with entities using the SourceWell platform. The integration will flow directly into our standard process used by our internal business development team.
39	Are your products or services available through an e-procurement ordering process? If so, describe your e-procurement system and how governmental and educational customers have used it.	No, our services are not currently in a formal e-procurement system, though we have set up electronic forms to allow for self-service provisioning of our services for entities using our platform for a large number of sub-groups. In one program for Kaiser Permanente we allowed over 200 Colorado employers to provision our service for their population using an online request form tied into our system. This system included qualification steps and final provisioning with minimal manual steps.

Table 8: Value-Added Attributes

Line Item	Question	Response *
40	Describe any product, equipment, maintenance, or operator training programs that you offer to Sourcewell participating entities. Include details, such as whether training is standard or optional, who provides training, and any costs that apply.	We offer comprehensive training during the onboarding process for all new clients. This training includes This is included at no charge as part of our service fee.
41	Describe any technological advances that your proposed products or services offer.	Our platform is built around a patented visual weight scale. The digital platform uses behavioral economics to encourage individuals to adopt new habits around healthy eating and active living. The HEALTHspot® scale (U.S. Patent No. 7541547) simultaneously measures each member's weight while recording a full-length digital photo to track visually-authenticated improvements in body weight and BMI. This "Healthy Selfie" creates an industry-first visual health screening that is enthusiastically embraced by our members, with 1/3 of participants achieving a 5% BMI reduction sustained over multiple years.
42	Describe any "green" initiatives that relate to your company or to your products or services, and include a list of the certifying agency for each.	We currently do not have any green initiatives.
43	Identify any third-party issued eco-labels, ratings or certifications that your company has received for the equipment or products included in your Proposal related to energy efficiency or conservation, life-cycle design (cradle-to-cradle), or other green/sustainability factors.	N/A
44	Describe any Women or Minority Business Entity (WMBE), Small Business Entity (SBE), or veteran owned business certifications that your company or hub partners have obtained. Upload documentation of certification (as applicable) in the document upload section of your response.	We are a Small Business Entity with the Small Business Association (SBA). We have uploaded our Small Business Profile from the SBA portal with the attachment titled "SBA Small Business Certification.jpeg"
45	What unique attributes does your company, your products, or your services offer to Sourcewell participating entities? What makes your proposed solutions unique in your industry as it applies to Sourcewell participating entities?	<p>incentaHEALTH offers 6 key differentiators relative to other products in the weight management and diabetes prevention markets.</p> <ol style="list-style-type: none"> 1. Strong member engagement: We attract a large portion of the eligible population with our behavioral economics approach. 2. High risk populations: We tend to attract individuals with an average BMI of 33, which is high risk for diabetes and many other chronic diseases. 3. Long term behavior change: Our program has published research showing BMI improvements (33% of participants achieved a 5% weight loss) for multiple years (1.7 years on average); (Journal of General Internal Medicine April 2017 Vol 32 pp 24 31) 4. Measurable Outcomes: Using our patented HEALTHspot scale, we can measure authenticated BMI improvement that don't rely on self-reported data. 5. Scalable approach: Our technology enabled platform allows for rapid scaling to very large populations while still maintaining a personalized coaching plan for each member. 6. Home and office reach: Our platform has been successfully deployed to individuals in office settings, community settings, medical clinics, retail, and the home. This lets us deliver our program wherever the individual is located, which is essential during the pandemic and remote work.

Table 9: Performance Standards or Guarantees

Describe in detail your performance standards or guarantees, including conditions and requirements to qualify, claims procedure, and overall structure. You may upload representative samples of your performance materials (if applicable) in the document upload section of your response in addition to responding to the questions below.

Line Item	Question	Response *
46	Describe any performance standards or guarantees that apply to your services	We offer phone, email and chat support with a four hour response time from 8:00 am to 5:00 pm Mountain Time, Monday through Friday. We offer a 99.9% platform availability uptime Service Level Agreement on a quarterly basis. Please see the uploaded document titled "incentaHEALTH SLA Targets.pdf" for a full overview of our SLA benchmarks.
47	Describe any service standards or guarantees that apply to your services (policies, metrics, KPIs, etc.)	Our service standards cover the following 8 categories: 1) Customer Service Support Response Time 4 hours, Monday-Friday, 8-5 p.m. MST 2) Website Uptime 99% on a quarterly basis 3) Speed of Answer (Call Center) 99% of calls answered in less than 30 seconds Monday-Friday, 8-5 p.m. MST 4) Call Abandonment Rate Less than 3% Monday-Friday, 8-5 p.m. MST 5) Block Call Rate Less than 3% Monday-Friday, 8-5 p.m. MST 6) Busy Signal 0% Monday-Friday, 8-5 p.m. MST 7) Addressing Member Grievances Electronic acknowledgement within 1 day; 90% resolved within 3 business days; 99% resolved within 5 business days 8) Fulfillment Rates Electronic acknowledgement for all orders within one business day of receipt; orders ready for shipping or service delivery within 2 business days following acknowledgement

Table 10: Payment Terms and Financing Options

Line Item	Question	Response *
48	Describe your payment terms and accepted payment methods.	Our payment terms are Net 30, and we accept check and ACH, and wire transfer.
49	Describe any leasing or financing options available for use by educational or governmental entities.	We offer a spread out payment plan where 40% of the contract is due at start, and then 20% at start of month 4, 20% at the start of month 7, and the remaining 20% due at the start of month 10.
50	Describe any standard transaction documents that you propose to use in connection with an awarded contract (order forms, terms and conditions, service level agreements, etc.). Upload a sample of each (as applicable) in the document upload section of your response.	We have uploaded a sample contract and service level agreement.
51	Do you accept the P-card procurement and payment process? If so, is there any additional cost to Sourcewell participating entities for using this process?	Yes, we accept P-card for procurement and payment. There is a 2.75% additional cost for payment via this method.

Table 11: Pricing and Delivery

Provide detailed pricing information in the questions that follow below. Keep in mind that reasonable price and product adjustments can be made during the term of an awarded Contract as described in the RFP, the template Contract, and the Sourcwell Price and Product Change Request Form.

Line Item	Question	Response *
52	Describe your pricing model (e.g., line-item discounts or product-category discounts). Provide detailed pricing data (including standard or list pricing and the Sourcwell discounted price) on all of the items that you want Sourcwell to consider as part of your RFP response. If applicable, provide a SKU for each item in your proposal. Upload your pricing materials (if applicable) in the document upload section of your response.	<p>We offer a simple pricing model based on our product offering.</p> <p>WEIGHT MANAGEMENT: Per Eligible Employee Per Month (PEPM) based on the number of lives in the group: 500 EMPLOYEES: \$6.15 PEPM 2,500 EMPLOYEES: \$4.84 PEPM 10,000 EMPLOYEES: \$3.30 PEPM</p> <p>This PEPM rate includes all coaching and program fees, plus incentives for weight loss, as well as 1 wellness credit per 1,000 lives in the group (rounded to the nearest 1,000) lives. The wellness credit can be used for either 1 HEALTHspot kiosk, OR 50 HEALTHspot wireless scales, OR 15 #PreventDiabetes seats/licenses.</p> <p>The #PreventDiabetes virtual Diabetes Prevention Program is offered at a Per Participant Per Month (PPPM) rate of: 500 EMPLOYEES: \$39.43 PPPM 2,500 EMPLOYEES: \$37.94 PPPM 10,000 EMPLOYEES: \$32.92 PPPM</p> <p>There is a \$10,000 setup fee for groups of less than 500 lives. This fee is waived with 3-year contract term.</p>
53	Quantify the pricing discount represented by the pricing proposal in this response. For example, if the pricing in your response represents a percentage discount from MSRP or list, state the percentage or percentage range.	The pricing offered to SourceWell entities is 10% below market rates.
54	Describe any quantity or volume discounts or rebate programs that you offer.	We offer a discount on the PEPM rate based on the number of covered lives in the program. Please see the "incentaHEALTH SourceWell Pricing Guide" for details.
55	Propose a method of facilitating "sourced" products or related services, which may be referred to as "open market" items or "nonstandard options". For example, you may supply such items "at cost" or "at cost plus a percentage," or you may supply a quote for each such request.	We may supply non-standard options such as customization of the platform at our development cost. This will be estimated for each request on a case by case basis.
56	Identify any element of the total cost of acquisition that is NOT included in the pricing submitted with your response. This includes all additional charges associated with a purchase that are not directly identified as freight or shipping charges. For example, list costs for items like pre-delivery inspection, installation, set up, mandatory training, or initial inspection. Identify any parties that impose such costs and their relationship to the Proposer.	All costs, including shipping charges are included in our pricing model.
57	If freight, delivery, or shipping is an additional cost to the Sourcwell participating entity, describe in detail the complete freight, shipping, and delivery program.	N/A
58	Specifically describe freight, shipping, and delivery terms or programs available for Alaska, Hawaii, Canada, or any offshore delivery.	N/A
59	Describe any unique distribution and/or delivery methods or options offered in your proposal.	N/A

Table 12: Pricing Offered

Line Item	The Pricing Offered in this Proposal is: *	Comments
60	c. better than the Proposer typically offers to GPOs, cooperative procurement organizations, or state purchasing departments.	We are offering a 10% discount for SourceWell entities that engage with incentaHEALTH for Weight Management and Diabetes Prevention services.

Table 13: Audit and Administrative Fee

Line Item	Question	Response *
61	Specifically describe any self-audit process or program that you plan to employ to verify compliance with your proposed Contract with Sourcewell. This process includes ensuring that Sourcewell participating entities obtain the proper pricing, that the Vendor reports all sales under the Contract each quarter, and that the Vendor remits the proper administrative fee to Sourcewell. Provide sufficient detail to support your ability to report quarterly sales to Sourcewell as described in the Contract template.	incentaHEALTH conducts a quarterly audit process to evaluate compliance with partner organizations such as SourceWell. We use this process for our programs distributed through partners like Shortlister where the partner facilitates the contract, and incentaHEALTH executes all terms, and disburses administrative fees/commissions to Shortlister each quarter as the incentaHEALTH program is delivered. We include the commission percentage and the payout schedule in the initial contract signing, and use this to confirm payments each quarter.
62	If you are awarded a contract, provide a few examples of internal metrics that will be tracked to measure whether you are having success with the contract.	incentaHEALTH uses a 4R model to evaluate program success each quarter. These metrics include: REACH: percentage of the eligible population that enroll in the health platform RETENTION: percentage of participating members that engage in the program over the course of a 12 month program duration. RESULTS: Measurable health outcomes including weight loss, weight maintenance, weight loss duration, daily step counts, active minutes per day, sleep duration and other metrics that indicate successful health improvements. ROI: We calculate 3 year diabetes risk reduction based on the magnitude of BMI improvement that we measure with our HEALTHspot scales. We also perform participant satisfaction surveys to track feedback from the participants.
63	Identify a proposed administrative fee that you will pay to Sourcewell for facilitating, managing, and promoting the Sourcewell Contract in the event that you are awarded a Contract. This fee is typically calculated as a percentage of Vendor's sales under the Contract or as a per-unit fee; it is not a line-item addition to the Member's cost of goods. (See the RFP and template Contract for additional details.)	2% Administrative Fee will be paid to SourceWell for facilitating new contracts. The cost of hardware, incentives, and any customization work requested by the client is not included in the Administrative Fee as these costs are pass through costs billed to the client as incurred.

Table 14A: Depth and Breadth of Offered Equipment Products and Services

Line Item	Question	Response *
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64	Provide a detailed description of the equipment, products, and services that you are offering in your proposal.	<p>incentaHEALTH's patented technology creates reach, retention, results, and ROI like no other program on the market. The patented HEALTHspot® kiosk can be implemented in community locations (such as Federally Qualified Health Centers, libraries, and/or recreation centers) or through convenient home scales (see image below). The HEALTHspot scales records the participant's "Healthy Selfie", which is a full body photo, and validated weight measurement. This health screening data is securely transmitted in real-time to the incentaHEALTH Data Center to power "point and click" analytic dashboards for the program sponsor to track performance.</p> <p>incentaHEALTH's #PreventDiabetes™ virtual Diabetes Prevention Program (DPP) brings behavioral economics to a home-based type 2 diabetes prevention solution for individuals that find classroom settings difficult to attend. This program is a year-long virtual lifestyle change program built upon incentaHEALTH's evidence-based weight management platform. Individuals can reduce their risk for developing type 2 diabetes with the support of app-based coaching with exercise plans and meal ideas, educational on-demand video sessions based on the CDC PreventT2 curriculum, the support of a certified Diabetes Lifestyle Coach, and more. Daily health coaching is tailored to the individual and is comprised of daily meal ideas based on dietary preference, weekly grocery shopping lists, and cardio and strength workouts. Additional coaching includes mindful meditations, access to health coaches, food logs, activity tracker syncing and logging, and more. Progress is tracked through Healthy Selfie photographed weigh-ins with authenticated weight and Body Mass Index (BMI) data. Members are rewarded for achieving weight loss benchmarks every 90 days if the their baseline weight is over a 25 BMI</p> <p>The photographed weigh-in progress report has shown to engage people on average for 2+ years. The results, as published in the Journal of Internal Medicine (https://pubmed.ncbi.nlm.nih.gov/28271423/), include 67% of participants weighing in 2+ times are losing weight, with a third of those individuals achieving the coveted 5% weight improvement. In turn, this leads to a positive ROI, as published in this Preventive Medicine study: https://pubmed.ncbi.nlm.nih.gov/28987334.</p> <p>incentaHEALTH weaves evidence-based modalities throughout the platform. The following describes features available in the app aimed at establishing meaningful, durable behavior change. Each feature can be expanded upon during a demo of the product:</p> <ol style="list-style-type: none"> 1. Daily Health Coaching using tailored nudges via email, app notification and SMS 2. Weekly National DPP virtual webinars: Self-paced learning modules 3. Positive imaging and feedback: Leverages Healthy Selfie and Progress Report 3. Health Chat: Encourages peer support and problem solving 4. Motivational Interviewing techniques are embedded throughout the coaching experience including during one-on-one coaching interactions that incorporate each member's barriers and motivators assessment 5. Skill building (videos, daily coaching, tailored coping strategies for barriers, incorporation of motivators, SMART goal setting, etc.) 6. 60 second journal, health quizzes: Environmental Control 7. Team Challenges, Challenge-A-Friend, Refer a friend/family member, Brag to Facebook: Leverages social contracting and peer support <p>incentaHEALTH's scalable and accessible technology, tailored to individual needs and preferences, is evidence-based and follow national guidelines, such as USDA nutrition guidelines and CDC's National Diabetes Prevention Program guidelines, while coaching is modeled after Prochaska's Transtheoretical Model, Stages of Change, to support behavior change. Our communications materials represent diversity and inclusivity. We aim to be weight inclusive in our terminology and approach. Following the Flesch-Kincaid Grade Level model most of our content is targeted at 6th grade level. Spanish and English language capabilities are present throughout the platform. Recipes are intended to be simple and with foods that are easily accessible in most grocery stores.</p> <p>Our tenure with employers with multiple locations, large-scale community groups, and state health departments demonstrates our ability to successfully implement our programs across a wide variety of populations.</p> <p>Please see the attached file "incentaHEALTH Product Summary.pdf" for a complete description with visuals.</p>
65	Within this RFP category there may be subcategories of solutions. List subcategory titles that best describe your products and services.	<ul style="list-style-type: none"> -Physical Point Solutions; -Digital Health Coaching; -Engagement and utilization applications and platforms; -Diabetes Prevention and Management; -Hypertension -Weight Loss

Table 14B: Depth and Breadth of Offered Equipment Products and Services

Indicate below if the listed types or classes of equipment, products, and services are offered within your proposal. Provide additional comments in the text box provided, as necessary.

Line Item	Category or Type	Offered *	Comments
66	Physical point solutions	<input checked="" type="radio"/> Yes <input type="radio"/> No	The incentaHEALTH platform offers a private, automated health screening kiosk called the HEALTHspot. This patented device can be located in convenient locations at the entity's worksite to allow for 24/7 health screening access by employees participating in the program. The HEALTHspot measures weight, BMI, and blood pressure (optional). It also records a full length "healthy selfie" with each screening so the participating employee can see their visual progress as they improve their health. This healthy selfie is stored securely in their private progress chart in the companion app or web site.
67	Digital health coaching	<input checked="" type="radio"/> Yes <input type="radio"/> No	365 day daily health coaching via app, email, SMS and web. Coaching contains a personalized meal plan, workout plan, tip of the day and behavioral strategies for overcoming barriers.
68	Engagement and utilization applications and platforms	<input checked="" type="radio"/> Yes <input type="radio"/> No	The platform creates a strong engagement among targeted participants through the use of incentives and visual progress tracking. The platform also includes a robust Health Points system that rewards participants for engaging in healthy behaviors. This tool can be used to help cross-promote other health tools in use by the client.
69	Risk management solutions	<input type="radio"/> Yes <input checked="" type="radio"/> No	No offered.
70	Condition specific solutions, including, but not limited to: i. Musculoskeletal health; ii. Diabetes prevention and management; iii. Hypertension; iv. Weight loss; and, v. Infertility (Use the Comment field to specify what conditions apply)	<input checked="" type="radio"/> Yes <input type="radio"/> No	Diabetes prevention Hypertension Weight Loss
71	Services and technology related to the offering of the solutions described in Lines 66-70 above.	<input checked="" type="radio"/> Yes <input type="radio"/> No	-HEALTHspot scale; -Incentive engine; -Detailed population health reporting dashboard

Table 15: Exceptions to Terms, Conditions, or Specifications Form

Line Item 72. NOTICE: To identify any exception, or to request any modification, to the Sourcwell template Contract terms, conditions, or specifications, a Proposer must submit the exception or requested modification on the **Exceptions to Terms, Conditions, or Specifications Form** immediately below. The contract section, the specific text addressed by the exception or requested modification, and the proposed modification must be identified in detail. Proposer's exceptions and proposed modifications are subject to review and approval of Sourcwell and will not automatically be included in the contract.

Contract Section	Term, Condition, or Specification	Exception or Proposed Modification

Documents

Ensure your submission document(s) conforms to the following:

1. Documents in PDF format are preferred. Documents in Word, Excel, or compatible formats may also be provided.
2. Documents should NOT have a security password, as Sourcewell may not be able to open the file. It is your sole responsibility to ensure that the uploaded document(s) are not either defective, corrupted or blank and that the documents can be opened and viewed by Sourcewell.
3. Sourcewell may reject any response where any document(s) cannot be opened and viewed by Sourcewell.
4. If you need to upload more than one (1) document for a single item, you should combine the documents into one zipped file. If the zipped file contains more than one (1) document, ensure each document is named, in relation to the submission format item responding to. For example, if responding to the Marketing Plan category save the document as "Marketing Plan."
 - [Pricing](#) - incentaHEALTH Pricing Guide.pdf - Thursday January 27, 2022 16:15:05
 - [Financial Strength and Stability](#) - incentaHEALTH Executive Summary 2021.pdf - Thursday January 27, 2022 14:12:50
 - [Marketing Plan/Samples](#) - Marketing Materials.zip - Thursday January 27, 2022 16:03:25
 - [WMBE/MBE/SBE or Related Certificates](#) - SBA Small Business Certification.jpg - Thursday January 27, 2022 14:12:06
 - [Warranty Information](#) - incentaHEALTH SLA Targets.pdf - Thursday January 27, 2022 14:27:15
 - [Standard Transaction Document Samples](#) - Services Agreement Revised 2022-01.pdf - Thursday January 27, 2022 14:13:16
 - [Upload Additional Document](#) - CDC Recognition and Letters of Support.zip - Thursday January 27, 2022 14:30:12

Addenda, Terms and Conditions

PROPOSER AFFIDAVIT AND ASSURANCE OF COMPLIANCE

I certify that I am the authorized representative of the Proposer submitting the foregoing Proposal with the legal authority to bind the Proposer to this Affidavit and Assurance of Compliance:

1. The Proposer is submitting this Proposal under its full and complete legal name, and the Proposer legally exists in good standing in the jurisdiction of its residence.
2. The Proposer warrants that the information provided in this Proposal is true, correct, and reliable for purposes of evaluation for contract award.
3. The Proposer, including any person assisting with the creation of this Proposal, has arrived at this Proposal independently and the Proposal has been created without colluding with any other person, company, or parties that have or will submit a proposal under this solicitation; and the Proposal has in all respects been created fairly without any fraud or dishonesty. The Proposer has not directly or indirectly entered into any agreement or arrangement with any person or business in an effort to influence any part of this solicitation or operations of a resulting contract; and the Proposer has not taken any action in restraint of free trade or competitiveness in connection with this solicitation. Additionally, if Proposer has worked with a consultant on the Proposal, the consultant (an individual or a company) has not assisted any other entity that has submitted or will submit a proposal for this solicitation.
4. To the best of its knowledge and belief, and except as otherwise disclosed in the Proposal, there are no relevant facts or circumstances which could give rise to an organizational conflict of interest. An organizational conflict of interest exists when a vendor has an unfair competitive advantage or the vendor's objectivity in performing the contract is, or might be, impaired.
5. The contents of the Proposal have not been communicated by the Proposer or its employees or agents to any person not an employee or legally authorized agent of the Proposer and will not be communicated to any such persons prior to Due Date of this solicitation.
6. If awarded a contract, the Proposer will provide to Sourcewell Participating Entities the equipment, products, and services in accordance with the terms, conditions, and scope of a resulting contract.
7. The Proposer possesses, or will possess before delivering any equipment, products, or services, all applicable licenses or certifications necessary to deliver such equipment, products, or services under any resulting contract.
8. The Proposer agrees to deliver equipment, products, and services through valid contracts, purchase orders, or means that are acceptable to Sourcewell Members. Unless otherwise agreed to, the Proposer must provide only new and first-quality products and related services to Sourcewell Members under an awarded Contract.
9. The Proposer will comply with all applicable provisions of federal, state, and local laws, regulations, rules, and orders.
10. The Proposer understands that Sourcewell will reject RFP proposals that are marked "confidential" (or "nonpublic," etc.), either substantially or in their entirety. Under Minnesota Statutes Section 13.591, subdivision 4, all proposals are considered nonpublic data until the evaluation is complete and a Contract is awarded. At that point, proposals become public data. Minnesota Statutes Section 13.37 permits only certain narrowly defined data to be considered a "trade secret," and thus nonpublic data under Minnesota's Data Practices Act.
11. Proposer its employees, agents, and subcontractors are not:
 1. Included on the "Specially Designated Nationals and Blocked Persons" list maintained by the Office of Foreign Assets Control of the United States Department of the Treasury found at: <https://www.treasury.gov/ofac/downloads/sdnlist.pdf>;
 2. Included on the government-wide exclusions lists in the United States System for Award Management found at: <https://sam.gov/SAM/>; or
 3. Presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from programs operated

by the State of Minnesota; the United States federal government or the Canadian government, as applicable; or any Participating Entity. Vendor certifies and warrants that neither it nor its principals have been convicted of a criminal offense related to the subject matter of this solicitation.

By checking this box I acknowledge that I am bound by the terms of the Proposer's Affidavit, have the legal authority to submit this Proposal on behalf of the Proposer, and that this electronic acknowledgment has the same legal effect, validity, and enforceability as if I had hand signed the Proposal. This signature will not be denied such legal effect, validity, or enforceability solely because an electronic signature or electronic record was used in its formation. - Todd McGuire, Chief Technology Officer, incentaHEALTH, LLC

The Proposer declares that there is an actual or potential Conflict of Interest relating to the preparation of its submission, and/or the Proposer foresees an actual or potential Conflict of Interest in performing the contractual obligations contemplated in the bid.

Yes No

The Bidder acknowledges and agrees that the addendum/addenda below form part of the Bid Document.

Check the box in the column "I have reviewed this addendum" below to acknowledge each of the addenda.

File Name	I have reviewed the below addendum and attachments (if applicable)	Pages
Addendum_4_Digital_Health_Products_Solutions_RFP_012722 Thu January 20 2022 04:00 PM	<input checked="" type="checkbox"/>	4
Addendum_3_Digital_Health_Products_Solutions_RFP_012722 Wed January 19 2022 08:35 AM	<input checked="" type="checkbox"/>	5
Addendum_2_Digital_Health_Products_Solutions_RFP_012722 Mon December 27 2021 10:56 AM	<input checked="" type="checkbox"/>	3
Addendum_1_Digital_Health_Products_Solutions_RFP_012722 Tue December 21 2021 03:03 PM	<input checked="" type="checkbox"/>	2